

## WE ANNOUNCE A NEW VACANCY FOR KEY ACCOUNT MANAGER IN LITHUANIA

If you are competent, determined professional willing to achieve ambitious business goals, you want to implement your ideas in a dynamic environment, and you get satisfaction from work you do, then we are on the same page, and we do encourage you to apply.

### Requirements for candidates:

- higher degree in Business management or related field
- 3 year work experience in active sales/key account management, preferably in the insurance field
- strong English language skills, Russian language beneficial
- accuracy and high sense of responsibility
- well-developed communication and cooperation skills
- analytical thinking
- big ambitions and result orientation
- the desire to create and work in ways no one has done before

### We offer:

- an employment location in Vilnius, Lithuania
- exciting and dynamic work in a rapidly growing company
- friendly, supportive and professional team
- professional career development opportunities
- health insurance
- salary: 2200 - 3300 EUR (gross)

### Main responsibilities:

- develop long-term strategical partnerships with new and existing clients and partners
- manage relationships with new and existing clients and partners
- create and apply strategic solutions for client portfolio management
- generate new sales resulting in long-lasting relationships
- clients database management
- preparing reports

### Contact us:

- Please send your CV and application in English with the reference **Key account manager** to Balcia Insurance SE, HR manager by email: [careers@balcia.com](mailto:careers@balcia.com)
- we thank all applicants, however only the second-round candidates will be contacted
- read more about the company: [balcia.com](http://balcia.com)

Balcia Insurance SE is an international company with experience of 25 years in the insurance industry. The company works in the European market having its subsidiaries in France, Germany, Lithuania, Poland, and the UK. The Balcia Team's main values are - Trust, Challenge, Growth and Family, and it is considered important when sharing the same values with new team members.